

Overview of 3rd Quarter Results for the Year Ending December 31, 2011 [Japanese GAAP]

November 9, 2011

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(Unit: millions of yen, Rounded down under 1 million yen)

1. The First Nine Months Consolidated Results (January 1, 2011 to September 30, 2011)

(1) Consolidated Operating Results

| | Gross Billin | gs | Operating In | ncome | Ordinary Inco | ome | Net Income | . |
|-----------------|-----------------|-------|-----------------|-------|-----------------|-----|-----------------|----------|
| 9 months ended; | millions of yen | % | millions of yen | % | millions of yen | % | millions of yen | % |
| Sep. 30, 2011 | 249,994 | 0.4 | 2,106 | - | 3,397 | - | 1,316 | _ |
| Sep. 30, 2010 | 249,086 | (4.5) | (1,528) | - | (42) | _ | (2,019) | - |

| | Net Income per Share | Fully Diluted Net Income per Share | |
|-----------------|----------------------|---------------------------------------|--|
| 9 months ended; | yen | yen | |
| Sep. 30, 2011 | 31.21 | _ | |
| Sep. 30, 2010 | (47.81) | _ | |

(Notes) Percentages shown for Gross Bilings, Operating Income, Ordinary Income and Net Income represent increase/decrease from those in the corresponding period of the previous year.

(2) Consolidated Financial Position

| | Total Assets | Net Assets | Shareholder's Equity Ratio | Net Assets per share |
|---------------|-----------------|-----------------|-------------------------------|-------------------------|
| | millions of yen | millions of yen | % | yen |
| Sep. 30, 2011 | 175,991 | 97,681 | 55.0 | 2,292.25 |
| Dec. 31, 2010 | 194,510 | 103,168 | 52.5 | 2,423.06 |

(Reference) Shareholders' equity Sep. 30, 2011 96,733million yen Dec. 31, 2010 102,169million yen

2. Dividend Information

| | Dividend per Share | | | | |
|------------------------|--------------------|-----------|----------|-----------|--|
| | interim | temporary | year-end | Full-year | |
| | yen | yen | yen | yen | |
| Fiscal 2010 (Actual) | 10.00 | _ | 10.00 | 20.00 | |
| Fiscal 2011 (Actual) | 10.00 | 89.00 | _ | 111.00 | |
| Fiscal 2011 (Forecast) | | _ | 12.00 | 111.00 | |

(Notes) 1.We do not revise the forecast for the fiscal 2011 consolidated results as announced on October 13, 2011.

2. For details on extra dividends, refer to page 3.

3. Forecast of Consolidated Fiscal 2011 (January 1, 2011 to December 31, 2011)

| | | Gross Billi | ngs | Operating In | icome | Ordinary I | ncome | Net Income |) | Net Income per share |
|---|-----------|-----------------|-----|-----------------|-------|-----------------|-------|-----------------|---|----------------------|
| ſ | | millions of yen | % | millions of yen | % | millions of yen | % | millions of yen | % | yen |
| | Full-year | 356,000 | 2.7 | 2,900 | _ | 4,700 | 149.2 | 2,600 | _ | 61.63 |

Notes) 1.Percentages shown for Gross Billings, Operating Income, Ordinary Income and Net Income represent increase/decrease from those in the corresponding period of the previous year.

2. We do not revise the forecast for the fiscal 2011 consolidated results as announced on February 10, 2011.

Revised as of November 11,2011

4.Others

- (1) Changes in the Scope of Consolidation and Application of the Equity Method by the significant subsidiaries? : No.
- (2) Is any simplified accounting treatment adopted? : Yes. For details, see the Supplementary Information "2.Other Information (2)" on the page 9.
- (3) Is there any accounting treatment particular to the quarterly financial statements? : Yes For details, see the Supplementary Information "2.Other Information (2)" on the page 9.
- (4) Is there any change in accounting standards for quarterly financial reporting? : Yes. For details, see the Supplementary Information "2.Other Information (3)" on the page 9-10.
- (5) 1. Number of outstanding stocks (including treasury stock) issued, end of term :

at September 30, 2011: 45,155,400 shares, at December 31, 2010: 45,155,400 shares,

2. Number of treasury stock, end of term:

at September 30, 2011: 2,955,025 shares, at December 31, 2010: 2,990,104 shares,

3. Avg. number of shares (consolidated) outstanding during the terms ended :

at September 30, 2011: 42,181,233 shares, at September 30, 2010: 42,243,069 shares,

A Cautionary Note on Forward-looking Statements:

This report may contain forward-looking statements based on ASATSU-DK management's view and assumptions of future developments as of the date of such statements. The foregoing statements are inherently subject to risks and uncertainties that could lead to material differences between such statements and actual outcomes.

Therefore, ASATSU-DK does not warrant any certainty and accuracy thereto. ASATSU-DK also expressly disclaims any obligation to update or revise its forward-looking statements.

Please visit the web site for the announcements.

(Reference) Extra dividends from surplus due to the setting of a temporary record date

At its meeting held on October 13, 2011, the Board of Directors of ASATSU-DK INC.

(ADK, or the Company) passed a resolution regarding paying extra dividends from surplus with October 31, 2011 as its temporary record date in order to offer a more substantial short-term return to our shareholders. The company, having taken into consideration profits needing to be retained for business investments and also balance for the stability of financial management, has temporarily set another record date in addition to the two record dates per year stipulated in the Articles of Incorporation (interim dividend record date of June 30, and year-end dividend record date of December 31) limited to the current term.

1. Details regarding dividends

| Resolution | Type of stocks | Total dividend amount (million yen) | Dividend per share (yen) | Temporary record date | Effective date | Funds for dividend payments |
|--|-----------------|--|--------------------------------|--------------------------|----------------------|-----------------------------------|
| Board of directors meeting on October 31, 2011 | Common stock | 3,789 | 89.00 | October 31, 2011 | December 26, 2011 | Retained earnings |

(Notes) 1. Payment will be made to shareholders or registered pledgees of shares who are stated or recorded in the final shareholder registry as of October 31, 2011.

^{2.} Total dividend amount above includes 33 million yen in dividends for the Employee Stock Ownership Plan (ESOP).

[Supplementary Information]

1. Consolidated Results for the Third Quarter of Fiscal 2011

(1) Overview of Operating Results

During the first nine months of 2011, the Japanese economy was slowly recovering from the beginning of the current fiscal year. However, the Great East Japan Earthquake stopped this recovery and placed our country in severe circumstances. Later, from the middle of the quarter onward, the economic climate emerged from its slump because the recovery of the supply chain caused an increase in production activities and because there was an improvement in consumer attitudes.

According to the Current Survey of Selected Service Industries by the Ministry of Economy, Trade and Industry, August sales in the advertising industry ended with the first increase in the past six months and recovery in the advertising market could also be seen. However, there are many concerns such as the ongoing economic/financial uncertainty in the Euro region, continuing strong yen, stock market trends, electrical power situation with the high demand season approaching, and flooding in Thailand. Therefore, it seems the unstable situation will continue.

Amid these circumstances, the ADK Group provided communication programs with priority to the return on investment (ROI) of advertisers in communications. The Group also worked proactively to develop its business in newly emerging nations and China, which are growing rapidly, and in the animation content business. Consequently, the Group was nearly the same in sales but achieved a certain extent of recovery in income from the previous year by strictly managing the cost of sales and reducing our selling, general and administrative expenses.

The ADK Group reported gross billings of ¥ 249,994 million, increased 0.4% compared with the previous corresponding period. Gross profit increased 11.1% year-on-year, to ¥33,146 million. Operating income was ¥2,106 million (compared with ¥1,528 million loss for Q3 2010). Ordinary income totaled ¥3,397 million (compared with ¥42 million loss for Q3 2010) as a result of totaling the dividends income of ¥826 million and the equity in earnings of affiliates of ¥180 million.

With respect to extraordinary income and losses, the Group posted extraordinary income of \(\frac{\pmathbf{\frac{2}}}{2},008\) million partly due to an 1,852 million yen gain on sales of investment securities including a 1,242 million yen profit from the sale of Digital Advertising Consortium Inc. shares. It recorded total extraordinary losses of \(\frac{\pmathbf{\frac{4}}}{1},842\) million due to a loss on valuation of investment securities and a loss on adjustment for changes in the accounting standard for asset retirement obligations. As a result, income before income taxes totaled \(\frac{\pmathbf{\frac{3}}}{3},562\) million (compared with \(\frac{\pmathbf{\frac{2}}}{2},965\) million loss

for Q3 2010). The Group reported net income of \$1,316 million (compared with \$2,019 million loss for Q3 2010).

Performance by Business Segment

Advertising Business

The Parent company, ADK, recorded a slight decrease in gross billings, although both domestic subsidiaries and overseas subsidiaries increased their gross billings. In terms of profitability, ADK, domestic subsidiaries and overseas subsidiaries all recorded an increase in profit.

The Parent company, ADK, which is the core of the group, reported gross billings of \$219,112 million, down 0.8% from the previous corresponding period. ADK continued to be devoted itself to improve profitability. As a result, the gross profit amounted to \$24,679 million, up 11.5% year-on-year. Due to the continuous effort to control selling, general and administrative expenses, the operating income amounted to \$1,196 million (compared with \$2,258 million operating loss for Q3 2010).

ADK recorded an increase in gross billings from clients in the Beverages/Tobacco products and Pharmaceuticals & Medical Supplies sectors. However, gross billings from clients in the Distribution/Retail, Transportation/Leisure and Foods etc. sectors decreased.

Broken down by business discipline, TV advertising, Radio advertising and Creative and Other grew but in other segments, the income was down from the same term last fiscal year.

Non-consolidated gross billings, percentage by discipline, and year-on-year changes by discipline are outlined below.

| Break down by Discipline | | Gross Billings (Millions of yen) | Composition (%) | Y-o-Y Change (%) |
|--------------------------|---------------------------------|--|-----------------|------------------|
| | Magazine | 9,779 | 4.4 | -14.1 |
| | Newspaper | 14,222 | 6.5 | -8.2 |
| Media | TV (Program, Spot, and Content) | 105,777 | 48.3 | 1.9 |
| | Radio | 2,354 | 1.1 | 15.6 |
| | Digital Media | 5,921 | 2.7 | -7.9 |
| | OOH Media | 6,280 | 2.9 | -6.4 |
| | Sub-total | 144,335 | 65.9 | -1.1 |
| Non-Media | Marketing and Promotion | 36,778 | 16.8 | -13.8 |
| Non-Media | Creative and Other | 37,998 | 17.3 | 17.4 |
| Sub-total | | 74,777 | 34.1 | -0.4 |
| | Total | 219,112 | 100.0 | -0.8 |

Notes:

- 1. Due to maturation of the advertising market and diversification of media environments, ADK offers advertisers cross-media communications programs, which can make it difficult to separate billings strictly according to medium. Consequently, the gross billings reported above may not reflect actual gross billings for each medium.
- 2. "Television" includes time, spot and contents business.
- 3. "Digital Media" includes internet and mobile media. Digital Solution business such as web creation is included in "Marketing and Promotion"
- 4. "OOH (Out of Home) Media includes transit advertising, outdoor advertising and newspaper inserts etc.
- 5. "Marketing and Promotion" includes marketing, communications planning, sales promotion, event, PR, EXPO related business, and digital solution business.

Non-Advertising Business

In the publication and sales of books and magazines, which is a non-advertising business segment, the publication market is generally diminishing and it is becoming difficult to secure profit. In this severe environment, the gross billings to outside customers in the segment amounted to \$4,571 million, and the segment loss in the segment amounted to \$316 million.

Overseas Sales

The ADK Group obtained 7.3% of its gross billings from abroad during the first

nine months, from 6.6% in the previous corresponding period. All overseas sales are generated from the advertising business.

(2) Financial Position

As of September 30, 2011, total assets amounted to \$175,991 million, down \$18,519 million from December 31, 2010. This decline was due to several factors, including a decrease in accounts receivable and investment securities. Total liabilities were down \$13,032 million, to \$78,309 million, mainly because of a fall in accounts payable. Total net assets amounted to \$97,681 million, and the net assets ratio was 55.5%.

(3) Analysis of Cash Flows

As of the end of this consolidated third quarter period, cash and cash equivalents had decreased by 1,917 million yen as compared with the level at the end of the consolidated first half period, and came to 26,572 million yen, as the net expenditure by operating and financing activities exceeded the net proceeds from investing activities. This represents an increase by 7,445 million yen as compared with the level at the end of the previous consolidated fiscal year.

(Cash Flow from Operating Activities)

Regarding cash flow from operating activities, there was an expenditure of 4,622 million yen (corresponding period of last year being an expenditure of 3,446 million yen) due to an increase of 5,133 million yen in notes and accounts receivable and other factors.

As for cash flow from operating activities in this consolidated first half period, there was an income of 9,030 million yen. As a result, regarding cash flow from operating activities in this consolidated third quarter period, there was an income of 4,407 million yen (corresponding period of last year being an expenditure of 118 million yen.

(Cash Flow from Investing Activities)

Regarding cash flow from investing activities, there was an income of 3,755 million yen (corresponding period of last year being an income of 361 million yen) resulting from the earnings from sale of shares of Digital Advertising Consortium Inc.

Regarding cash flow from investing activities in this consolidated first half period, there was an income of 807 million yen. As a result, regarding cash flow from investing activities in this consolidated third quarter period, there was an income of 4,563 million yen (corresponding period of last year being an income of 3,498 million yen).

(Cash Flow from Financing Activities)

Regarding cash flow from financial activities, there was an expenditure of 460 million yen (corresponding period of last year being an expenditure of 507 million yen) due to an expenditure from interim preparatory dividend of 425 million yen, etc.

Regarding cash flow from financial activities in this consolidated first half period, there was an expenditure of 593 million yen. As a result, regarding cash flow from financial activities in this consolidated third quarter period, there was an expenditure of 1,054 million yen (corresponding period of last year being an expenditure of 1,039 million yen).

(4) Forecasts for Fiscal 2011

In the fourth quarter as well, the forecasts throughout fiscal 2011 are not changed from previous forecasts because the future of economy is very unforeseeable and uncertain due to factors such as the nationwide power shortage, an unexpectedly strong yen and flooding in Thailand. It is therefore difficult to accurately forecast their influences on the Company's business.

2. Other Information

- Changes to Major Subsidiaries (due to change in scope of consolidation)
 Not applicable.
- (2) Application of Simplified or Special Accounting Methods

[Simplified accounting methods]

(a) Depreciation of fixed assets

For fixed assets that are depreciated using the declining-balance method, quarterly depreciation expense is simply a proportion of the annual depreciation expense allocated over time.

(b) Deferred tax assets and deferred tax liabilities

In determining the recoverability of deferred tax assets, the operating performance forecasts and tax planning methods used in the previous fiscal year were applied to the period under review, as no significant changes in the operating environment or sudden and significant changes in conditions were recognized.

[Specified accounting treatments]

Tax expenses for the period are calculated by using the effective tax rate, which is estimated rationally based on the estimated annual consolidated income before tax after applying deferred tax accounting, and applying that effective tax rate to income before income taxes for the quarter. Any amounts relating to the adjustment of such estimated income taxes are presented within income taxes.

(3) Changes in Accounting Principles, Processes, Presentation Methods, etc.

[Changes in items related to accounting standards]

(a) Application of "Accounting Standard for Equity Method of Accounting for Investment" and "Practical Solution on Unification of Accounting Policies Applied to Associates Accounted for Using the Equity Method"

From the first quarter of the current fiscal year, the Company applies "Accounting Standard for Equity Method of Accounting for Investment" (ASBJ Statement No. 16, March 10, 2008) and "Practical Solution on Unification of Accounting Policies Applied to Associates Accounted for Using the Equity Method" (ASBJ PITF No. 24, March 10, 2008).

This change had no effect on income/loss in the period under review.

(b) Application of "Accounting Standard for Asset Retirement Obligations"

From the first quarter of the current fiscal year, the Company applies "Accounting Standard for Asset Retirement Obligations" (ASBJ Statement No. 18, March 31, 2008) and "Guidance on Accounting Standard for Asset Retirement Obligations" (ASBJ Guidance No. 21, March 31, 2008).

As a result of this change, operating income and ordinary income both declined \\$28 million, and income before income taxes fell \\$272 million.

[Changes in disclosure methods]

(Consolidated Quarterly Statements of Income)

- (a) "Equity in earnings of affiliates," amounting to ¥172 million in the third quarter of the previous fiscal year and included within "Other" under "Non-operating income" in that period, is stated as a separate item in the period under review because importance increased.
- (b) "Gain on sales of investment securities," amounting to ¥11 million in the third quarter of the previous fiscal year and included within "Other" under "Extraordinary income" in that period, is stated as a separate item in the period under review because it exceeded 20% of extraordinary income.
- (c) Accompanying the application of revisions in certain rules for the presentation of financial statements, as contained in a cabinet order (Cabinet Office Ordinance No. 5, issued March 24, 2009), which are based on "Accounting Standard for Consolidated Financial Statements (ASBJ Statement No. 22, December 26, 2008), the Company has included the item "Income before minority interests" in the consolidated financial statements in the third quarter.

[Supplementary information]

- Abolition of directors' retirement bonus system

To prepare for payments of retirement bonuses to directors, in the past the Company has set aside a "Provision for retirement benefits to directors," the amount of which to be paid at the end of each term is based on internal regulations. At the 56th Ordinary General Meeting of Shareholders held on March 30, 2011, a resolution was passed to abolish the directors' retirement bonus system. In accordance with this, the Company shall in the future pay each director a retirement bonus reflecting the period of time between his/her appointment as director and the close of the relevant Ordinary General Meeting of Shareholders, according to standards specified by the Company. Payment of such bonuses shall be made when the relevant director retires.

As a result of the above, the Company undertook a complete reversal of the

"Provision for retirement benefits to directors," which is now included in "Other" under "Non-current liabilities."

-Change in accounting period end for equity method affiliates and sales of owned shares The accounting period end for Digital Advertising Consortium Inc., formerly an equity method affiliate, was changed from November 30th to March 31st. In conjunction with this change, the operating results of Digital Advertising Consortium for the ten months from December 1st, 2010 to September 30th, 2011 were reflected in the consolidated cumulative period of the current third quarter by using the equity method.

In the 3rd quarter consolidated accounting period under review, ADK sold off all shares of Digital Advertising Consortium Inc. owned by ADK. As a result, Digital Advertising Consortium Inc. is excluded from our related companies from the end of the 3rd quarter consolidated accounting period.

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Consolidated Financial Highlights

Nine Months Ended September 30, 2011

(Unaudited and before reclassifications and rearrangements)

| | | | Millions of Yen |
|--|---|---|---------------------------------|
| | Nine Months Ended September 30, 2011 | Nine Months Ended September 30, 2010 | Year Ended December 31, 2010 |
| GROSS BILLINGS | 249,994 | 249,086 | 346,565 |
| YEAR-ON-YEAR GROWTH RATE (%) | 0.4 | (4.5) | (1.0) |
| GROSS PROFIT | 33,146 | 29,835 | 42,028 |
| OPERATING INCOME | 2,106 | (1,528) | 22 |
| YEAR-ON-YEAR GROWTH RATE (%) | - | - | - |
| ORDINARY INCOME | 3,397 | (42) | 1,885 |
| YEAR-ON-YEAR GROWTH RATE (%) | - | - | 72.3 |
| INCOME BEFORE INCOME TAXES | 3,562 | (2,965) | (4,748) |
| NET INCOME | 1,316 | (2,019) | (4,656) |
| INTERIM (FULL-YEAR) DIVIDEND PER SHARE (Yen) | 10.00 | 10.00 | 20.00 |
| TOTAL ASSETS | 175,991 | 183,921 | 194,510 |
| SHAREHOLDERS' EQUITY (Shareholders' equity plus valuation and translation adjustments) | 96,733 | 103,121 | 102,169 |
| MINORITY INTERESTS | 947 | 990 | 999 |
| TOTAL NET ASSETS (Total of shareholders' equity plus minority interests) | 97,681 | 104,111 | 103,168 |
| SHAREHOLDERS' EQUITY PER SHARE (Yen) | 2,292.25 | 2,446.47 | 2,423.06 |
| NET INCOME PER SHARE (Yen) | 31.21 | (47.81) | (110.28) |
| CASH FLOW FROM OPERATING ACTIVITIES | 4,407 | (118) | (221) |
| CASH FLOW FROM INVESTING ACTIVITIES | 4,563 | 3,498 | 2,298 |
| CASH FLOW FROM FINANCING ACTIVITIES | (1,054) | (1,039) | (1,266) |
| CASH AND CASH EQUIVALENTS, END OF THE PERIOD (YEAR) | 26,572 | 20,824 | 19,127 |

Consolidated Balance Sheets

September 30, 2011

(Unaudited and before reclassifications and rearrangements)

| Minions of Ten | | |
|--|--------------------|-------------------|
| | September 30, 2011 | December 31, 2010 |
| <u>Assets</u> | | |
| I Current assets | | |
| 1. Cash and deposits | 24,872 | 21,520 |
| 2. Notes and accounts receivable-trade | 81,452 | 92,774 |
| 3. Short-term investment securities | 4,170 | 1,436 |
| 4. Inventories | 9,438 | 8,274 |
| 5. Other | 2,173 | 3,842 |
| 6. Allowance for doubtful accounts | (295) | (286) |
| Total current assets | 121,812 | 127,562 |
| II Noncurrent assets | | |
| 1. Property, plant and equipment | 4,341 | 4,093 |
| 2. Intangible assets | 2,076 | 1,576 |
| 3. Investments and other assets | | |
| (1) Investment securities | 39,442 | 52,790 |
| (2) Other | 10,316 | 10,509 |
| (3) Allowance for doubtful accounts | (1,999) | (2,022) |
| Total investments and other assets | 47,759 | 61,277 |
| Total noncurrent assets | 54,178 | 66,947 |
| Total assets | 175,991 | 194,510 |

Consolidated Balance Sheets

September 30, 2011

(Unaudited and before reclassifications and rearrangements)

| Millions of Ten | | |
|--|--------------------|-------------------|
| | September 30, 2011 | December 31, 2010 |
| <u>Liabilities</u> | | |
| I Current liabilities | | |
| 1. Notes and accounts payable-trade | 63,509 | 74,358 |
| 2. Short-term loans payable | 78 | 84 |
| 3. Current portion of long-term loans payable | 271 | 278 |
| 4. Income taxes payable | 357 | 358 |
| 5. Provision | 2,543 | 892 |
| 6. Other | 7,302 | 7,902 |
| Total current liabilities | 74,062 | 83,874 |
| ∏ Noncurrent liabilities | | |
| 1. Long-term loans payable | 591 | 765 |
| 2. Provision | 1,716 | 2,551 |
| 3. Other | 1,938 | 4,150 |
| Total noncurrent liabilities | 4,246 | 7,466 |
| Total liabilities | 78,309 | 91,341 |
| Net assets | | |
| I Shareholders' equity | | |
| 1. Capital stock | 37,581 | 37,581 |
| 2. Capital surplus | 20,023 | 20,024 |
| 3. Retained earnings | 46,371 | 45,906 |
| 4. Treasury stock | (7,656) | (7,718) |
| Total shareholders' equity | 96,320 | 95,793 |
| | | |
| 1. Valuation difference on available-for-sale securities | 2,202 | 7,727 |
| 2. Deferred gains or losses on hedges | (104) | (94) |
| 3. Foreign currency translation adjustment | (1,683) | (1,256) |
| Total valuation and translation adjustments | 413 | 6,375 |
| III Minority interests | 947 | 999 |
| Total net assets | 97,681 | 103,168 |
| Total liabilities and net assets | 175,991 | 194,510 |

Consolidated Income Statements

Nine Months Ended September 30, 2011

(Unaudited and before reclassifications and rearrangements)

| | Nine Months Ended | Nine Months Ended |
|--|------------------------|--------------------|
| | September 30, 2011 | September 30, 2010 |
| | (From January 1 | (From January 1 |
| | to September 30, 2011) | 1 |
| I Gross billings | 249,994 | 249,086 |
| II Cost of sales | 216,847 | 219,251 |
| Gross profit | 33,146 | 29,835 |
| III Selling, general and administrative expenses | | |
| 1. Salaries and allowances | 15,265 | 16,103 |
| 2. Provision for bonuses | 2,055 | 884 |
| 3. Provision for directors' retirement benefits | 47 | 74 |
| 4. Provision of allowance for doubtful accounts | 44 | 82 |
| 5. Other | 13,627 | 14,218 |
| Total selling, general and administrative expenses | 31,040 | 31,364 |
| Operating income (loss) | 2,106 | (1,528) |
| IV Non-operating income | | |
| 1. Dividends income | 826 | 939 |
| 2. Equity in earnings of affiliates | 180 | _ |
| 3. Other | 477 | 784 |
| Total non-operating income | 1,485 | 1,723 |
| V Non-operating expenses | | |
| 1. Loss on valuation of compound financial instruments | 29 | 24 |
| 2. Foreign exchange losses | 75 | 104 |
| 3. Other | 88 | 107 |
| Total non-operating expenses | 193 | 237 |
| Ordinary income (loss) | 3,397 | (42) |

Consolidated Income Statements

Nine Months Ended September 30, 2011

(Unaudited and before reclassifications and rearrangements)

| | Nine Months Ended | Nine Months Ended |
|---|------------------------|------------------------|
| | September 30, 2011 | September 30, 2010 |
| | (From January 1 | (From January 1 |
| | to September 30, 2011) | to September 30, 2010) |
| VI Extraordinary income | | |
| 1. Gain on sales of investment securities | 1,852 | _ |
| 2. Reversal of allowance for doubtful accounts | 21 | 51 |
| 3. Reversal of provision for directors' retirement benefits | 79 | _ |
| 4. Reversal of provision for loss on guarantees | _ | 45 |
| 5. Other | 55 | 24 |
| Total extraordinary income | 2,008 | 121 |
| VII Extraordinary loss | | |
| 1. Loss on sales of investment securities | _ | 1,022 |
| 2. Loss on valuation of investment securities | 1,199 | 1,748 |
| 3. Loss on adjustment for changes of accounting standard for asset retirement obligations | 244 | _ |
| 4. Other | 399 | 273 |
| Total extraordinary losses | 1,842 | 3,044 |
| Income (loss) before income taxes | 3,562 | (2,965) |
| Income taxes | 2,256 | (955) |
| Income before minority interests | 1,306 | _ |
| Minority interests in income (loss) | (10) | 10 |
| Net income (loss) | 1,316 | (2,019) |

Consolidated Income Statements

Three Months Ended September 30, 2011

(Unaudited and before reclassifications and rearrangements)

| | Three Months Ended September 30, 2011 (From July 1 | Three Months Ended September 30, 2010 (From July 1 |
|--|--|--|
| I Gross billings | to September 30, 2011) 84,356 | to September 30, 2010) 80,589 |
| ☐ Cost of sales | 73,310 | 70,595 |
| | | |
| Gross profit III Selling, general and administrative expenses | 11,045 | 9,993 |
| 1. Salaries and allowances | 4,730 | 4,792 |
| 2. Provision for bonuses | 933 | 717 |
| 3. Provision for directors' retirement benefits | 10 | 25 |
| 4. Provision of allowance for doubtful accounts | 27 | 7 |
| 5. Other | 4,613 | 4,495 |
| Total selling, general and administrative expenses | 10,315 | 10,038 |
| Operating income (loss) | 729 | (44) |
| IV Non-operating income | | |
| 1. Interest income | 57 | 44 |
| 2. Dividends income | 90 | 32 |
| 3. Equity in earnings of affiliates | 43 | 63 |
| 4. Other | 55 | 103 |
| Total non-operating income | 246 | 243 |
| V Non-operating expenses | | |
| 1. Foreign exchange losses | 56 | 79 |
| 2. Other | 40 | 31 |
| Total non-operating expenses | 97 | 110 |
| Ordinary income (loss) | 879 | 89 |

Consolidated Income Statements

Three Months Ended September 30, 2011

(Unaudited and before reclassifications and rearrangements)

| | Three Months Ended | Three Months Ended |
|--|------------------------|------------------------|
| | September 30, 2011 | September 30, 2010 |
| | (From July 1 | (From July 1 |
| | to September 30, 2011) | to September 30, 2010) |
| VI Extraordinary income | | |
| 1. Gain on sales of investment securities | 1,262 | _ |
| 2. Reversal of allowance for doubtful accounts | 6 | 4 |
| 3. Other | 8 | 0 |
| Total extraordinary income | 1,277 | 4 |
| VII Extraordinary loss | | |
| 1. Loss on sales of investment securities | _ | 10 |
| 2. Loss on valuation of investment securities | 386 | 396 |
| 3. Other | 102 | 7 |
| Total extraordinary losses | 488 | 414 |
| Income (loss) before income taxes | 1,668 | (321) |
| Income taxes | 1,220 | (176) |
| Income before minority interests | 448 | _ |
| Minority interests in income (loss) | 8 | 7 |
| Net income (loss) | 440 | (151) |

Segment Information

(Unaudited and before reclassifications and rearrangements)

Nine Months Ended September 30, 2011

Millions of Yen

| | Re | eportable segme | nts | | Amount on Consolidated Income Statements |
|---------------------------|-------------|---------------------|---------|------------|---|
| | Advertising | Non- advertising | Total | Adjustment | |
| GROSS BILLINGS | | | | | |
| 1. Billings to customers | 245,423 | 4,571 | 249,994 | - | 249,994 |
| 2. Inter-segment billings | - | 47 | 47 | (47) | - |
| Total billings | 245,423 | 4,618 | 250,041 | (47) | 249,994 |
| Segment income (loss) | 2,427 | (316) | 2,110 | (4) | 2,106 |

Note: Segment income (loss) has been adjusted to equal the operating income on the consolidated income statements.

Nine Months Ended September 30, 2010

| | Advertising | Non- advertising | Total | Eliminations or Corporate | Consolidated |
|---------------------------|-------------|---------------------|---------|---------------------------|--------------|
| GROSS BILLINGS | | | | | |
| 1. Billings to customers | 244,000 | 5,085 | 249,086 | - | 249,086 |
| 2. Inter-segment billings | 10 | 216 | 227 | (227) | - |
| Total billings | 244,011 | 5,302 | 249,313 | (227) | 249,086 |
| Operating income (loss) | (1,427) | (96) | (1,523) | (5) | (1,528) |

Segment Information

(Unaudited and before reclassifications and rearrangements)

Three Months Ended September 30, 2011

Millions of Yen

| | Re | eportable segme | nts | Adjustment | Amount on Consolidated Income Statements |
|---------------------------|-------------|---------------------|--------|------------|---|
| | Advertising | Non- advertising | Total | | |
| GROSS BILLINGS | | | | | |
| 1. Billings to customers | 82,706 | 1,650 | 84,356 | - | 84,356 |
| 2. Inter-segment billings | - | 22 | 22 | (22) | - |
| Total billings | 82,706 | 1,672 | 84,378 | (22) | 84,356 |
| Segment income (loss) | 715 | 21 | 736 | (6) | 729 |

Note: Segment income (loss) has been adjusted to equal the operating income on the consolidated income statements.

Three Months Ended September 30, 2010

| | Advertising | Non- advertising | Total | Eliminations or Corporate | Consolidated |
|---------------------------|-------------|---------------------|--------|---------------------------|--------------|
| GROSS BILLINGS | | | | | |
| 1. Billings to customers | 78,982 | 1,607 | 80,589 | - | 80,589 |
| 2. Inter-segment billings | 2 | 63 | 66 | (66) | - |
| Total billings | 78,984 | 1,671 | 80,655 | (66) | 80,589 |
| Operating income (loss) | 35 | (78) | (42) | (1) | (44) |

Consolidated Statements of Cash Flows

Nine Months Ended September 30, 2011

(Unaudited and before reclassifications and rearrangements)

| | | <u>withous of Ten</u> | | | |
|------|---|--|--|--|--|
| | | Nine Months Ended September 30, 2011 (From January 1 to September 30, 2011) | Nine Months Ended September 30, 2010 (From January 1 to September 30, 2010) | | |
| T | OPERATING ACTIVITIES | to september 30, 2011) | to September 30, 2010) | | |
| 1 | Income (loss) before income taxes | 3,562 | (2,965) | | |
| | | | | | |
| | Depreciation and amortization | 694 | 607 | | |
| | Decrease (increase) in notes and accounts receivable | 11,972 | 5,203 | | |
| | Increase (decrease) in notes and accounts payable | (10,663) | (3,169) | | |
| | Others-net | (1,158) | 205 | | |
| | Net cash provided by (used in) operating activities | 4,407 | (118) | | |
| Π | INVESTING ACTIVITIES | | | | |
| | Net decrease (increase) in time deposits | 1,266 | - | | |
| | Purchases of investment securities | (561) | (765) | | |
| | Proceeds from sales of investment securities | 4,795 | 2,903 | | |
| | Others-net | (936) | 1,360 | | |
| | Net cash provided by investing activities | 4,563 | 3,498 | | |
| Ш | FINANCING ACTIVITIES | | | | |
| | Proceeds from long-term loans payable | (166) | (75) | | |
| | Net decrease (increase) in treasury stock | 62 | (772) | | |
| | Cash dividends paid | (851) | (851) | | |
| | Others-net | (97) | 660 | | |
| | Net cash used in financing activities | (1,054) | (1,039) | | |
| IV | FOREIGN CURRENCY TRANSLATION ADJUSTMENTS ON CASH AND CASH EQUIVALENTS | (520) | (578) | | |
| V | NET INCREASE IN CASH AND CASH EQUIVALENTS | 7,396 | 1,762 | | |
| VI | CASH AND CASH EQUIVALENTS, BEGINNING OF THE PERIOD | 19,127 | 18,844 | | |
| VII | CASH AND CASH EQUIVALENTS OF NEWLY CONSOLIDATED SUBSIDIARIES, BEGINNING OF THE PERIOD | - | 217 | | |
| VIII | INCREASE IN CASH AND CASH EQUIVALENTS RESULTING FROM MERGER OF CONSOLIDATED AND UNCONSOLIDATED SUBSIDIARIES | 48 | - | | |
| IX | CASH AND CASH EQUIVALENTS, END OF THE PERIOD | 26,572 | 20,824 | | |